

Brown & Brown

BENEFITS COMPARISON FOR PITTSFIELD TOWNSHIP

For Plans Renewing 1/1/2023

Melissa Ramos Account Executive

Brown & Brown of Central Michigan 1605 Concentric Blvd Suite 2 Saginaw MI 48604

Effective Date: January I, 2023

Prepared by: Melissa Ramos

Effective Date: January I, 2023

	Stop Loss: \$100,000				
	Renewal	% Increase			
Contracts In Renewal:	109				
Contracts Actual:	118				
Stop Loss & Agg Premium:	\$273.82 5.48%				
Admin Fee:	\$84.58	2.48%			
Attachment Point:	\$18,125 21.18%				

Medical and Prescription Claims	
Medical	\$1,440,719
Prescription Drugs	\$341,616
Total Variable Cost	\$1,782,336

Fixed Fees	
Stop Loss Premiums	\$387,729
Admin Fees	\$119,765
Estimated Taxes and Agent Fee	\$30,999
Total Fixed Cost	\$538,493

Renewal Period Cost	
Grand Total, All Costs Based on Current Census	\$2,320,829
Total, Rates x Census, Annually	\$2,059,527
Difference	\$261,303
Rate Factor To Be Applied	112.69%

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Expected Rates	Worst Case	Compromise
I I 2.69%	I 29.99%	121.34%
\$2,320,829	\$2,677,243	\$2,499,036

Worst Case Medical	\$2,138,750
Fixed Cost and Taxes and Fees:	\$538,493
Total:	\$2,677,243
Total Rates X Census:	\$2,059,527
Difference:	\$617,717
Applied:	129.99%

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ACTIVE	CURRENT	RENE	WAL	RENEV	RENEWAL		
Total Monthly Premium	\$135,341.02	\$157,056.34	16.04%	\$157,056.34	I 6.04%		
Total Annualized Cost	\$1,624,092.24	\$1,884,676.08	16.04%	\$1,884,676.08	I 6.04%		
Annualized Dollar Change From Current		\$260,5	83.84	\$260,583.84			
Total Active Enrolled		106		106			
RETIREE	CURRENT	RENE	WAL	RENEWAL (No	MA Contracts)		
RETIREE Total Monthly Premium	CURRENT \$22,284.75	RENE \$18,767.15	WAL -15.78%	RENEWAL (No \$14,570.87	MA Contracts)		
					-		
Total Monthly Premium	\$22,284.75	\$18,767.15	-15.78% -15.78%	\$14,570.87	16.40% 16.40%		

TOTAL	CURRENT	RENEV	RENEWAL (No MA Contracts)			
Total Monthly Premium	\$157,625.77	\$175,823.49	11.54%	\$	171,627.21	16.07%
Total Annualized Cost	\$1,891,509.24	\$2,109,881.88	11.54%	\$2	,059,526.52	16.07%
Annualized Dollar Change From Current		\$218,372.64		\$285,218.64		
Total Active & Retiree Enrolled		130 (118 BCBSM Cont	racts)	118		

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are subject to final enrollment, medical underwriting and effective date.

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2023 Premium Rates Simply Blue HDHP w / HSA (Division 0007)						
Contract Type Census Premium - Total 0007						
Single	12	\$598.43	\$7,181.16			
Two-Person	9 \$1,436.22 \$12,925.98					
Family	53	\$1,795.28	\$95,149.84			

2023 PA 152 / Budget Projections			-	oyee Premium ulations	
Contract Type	Census	Monthly Premium	Total	Monthly Over/Under Hard Cap	Per Pay Over/Under Hard Cap (26 Pays)
Single	12	\$616.62	\$7,399.47	(\$18.19)	(\$8.40)
Two-Person	9	\$1,289.55	\$11,605.95	\$146.67	\$67.69
Family	53	\$1,681.70	\$89,130.23	\$113.58	\$52.42

Hard Cap	Hard Cap (26 Pays)				
(\$18.19)	(\$8.40)				
\$146.67	\$67.69				
\$113.58	\$52.42				
2023 Employee Premium Calculations					
-	-				

(26 Pays)

\$6.82 \$104.23

\$98.09

2023 Premium Rates Community Blue 12 / 20% (Division 0008)					
Contract Type Census Premium - Total 0008					
Single	14	\$631.41	\$8,839.74		
Two-Person	3	\$4,546.17			
Family	15	\$1,894.23	\$28,413.45		

Monthly Total	\$157,056.34					
Annual Total	\$1,884,676.08					
Amount Under (Over) Hard Cap Amount						

2023 F	2023 Em Ca			
Contract Type Census Monthly Tot		Total	Monthly Over/Unde Hard Cap	
Single	14	\$616.62	\$8,632.72	\$14.79
Two-Person	3	\$1,289.55	\$3,868.65	\$225.84
Family	15	\$1,681.70	\$25,225.54	\$212.53

Monthly Total	\$145,862.56					
Annual Total	\$1,750,350.66					
-\$134,325.42						

*Census includes active contracts only.

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2023 Retiree Premium Rates - HDHP w/HSA							
Contract Type Monthly Premium - 0009							
Single	\$598.43						
Two-Person	\$1,436.22						
Family	\$1,795.28						
1 Comp	\$349.69						
2 Comp	\$699.38						
1 Reg / 1 comp	\$948.12						

2023 PA 152 / Budget Projections					
Contract Type Monthly Premium					
\$616.62					
\$1,289.55					
\$1,681.70					
\$616.62					
\$1,289.55					
\$1,289.55					

2023 Employee Premium Calculations							
Monthly Over/Under Hard Cap							
(\$18.19)							
\$146.67							
\$113.58							
(\$266.93)							
(\$590.17)							
(\$341.43)							

2023 Retiree Premium Rates - CB 12 / 20%		2023 PA 15 Projec		2023 Employee Premium Calculations		
Contract Type	Monthly Premium - 0010	Contract Type	Monthly Premium	Monthly Over/Under Hard Cap		
Single	\$631.41	Single	\$616.62	\$14.79		
Two-Person	\$1,515.39	Two-Person	\$1,289.55	\$225.84		
Family	\$1,894.23	Family	\$1,681.70	\$212.53		
1 Comp	\$349.69	1 Comp	\$616.62	(\$266.93)		
2 Comp	\$699.38	2 Comp	\$1,289.55	(\$590.17)		
1 Reg / 1 comp	\$981.10	1 Reg / 1 comp	\$1,289.55	(\$308.45)		

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Premium

\$0.00

\$0.00

\$0.00

Rate

\$25.51 \$51.18

\$102.34

		CURRENT Delta Dental				RENEWAL				
Dental - All						Delta Dental				
		100/50/50/50	\$1,000/\$1,500		100/50/50 \$1,000/\$1,500					
Benefit Comparison		In-Network				In-Network				
Individual / Family Deductible		\$0	/ \$0			\$(D / \$0			
Annual Benefit Maximum		\$1	,000			\$	1,000			
Orthodontia Benefit Maximum		\$1	,500			\$	1,500			
Preventive & Diagnostic Care Benefit		10)0%		100%					
Basic Care Benefit		5	0%		50%					
Major Care Benefit		5	0%		50%					
Orthodontia Benefit		5	0%		50%					
Dependent Children / Full time student up to age		up to	age 19		up to age 19					
Rate Guarantee		L	year		l Year					
Waiting Period		FOM follo	owing DOH		FOM following DOH					
		Rates	Table		Rates Table					
Rates - 0001 (Active)	Counts	Tier	Premium	Rate	Counts	Tier	Premium	Rate		
	26	EE Only	\$663.26	\$25.51	26	EE Only	\$663.26	\$25.5 I		
	24	Two Person	\$1,228.32	\$51.18	24	Two Person	\$1,228.32	\$51.18		
	72	Family	\$7,368.48	\$102.34	72	Family	\$7,368.48	\$102.34		
Pates - 0099 (Cohra)	Rates Table				Rate	s Table				

Rates - 0099 (Cobra)		Rates 7	Table			Rates 7
	Counts	Tier	Premium	Rate	Counts	Tier
	0	EE Only	\$0.00	\$25.51	0	EE Only
	0	Two Person	\$0.00	\$51.18	0	Two Person
	0	Family	\$0.00	\$102.34	0	Family

Cost Comparison	CURRENT	RENEWAL
Total Monthly Premium	\$9,260.06	\$9,260.06
Total Annualized Premium	\$111,120.72	\$111,120.72
Annual Dollar Change From Current		\$0.00
Percent Change From Current		0%

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Life/AD&D - All		CURRENT The Hartford	RENEWAL The Hartford				
Benefit Comparison		Description	Description				
Life/AD&D Benefit Amount	I.5x ear	nings up to \$120,000	1.5x earnings up to	1.5x earnings up to \$120,000			
Age Reduction Schedule	35% (@ 65 ; 50% @ 70	35% @ 65 ; 50%	@ 70			
Guaranteed Issue Amount		\$120,000	\$120,000				
Conversion		Included	Included				
Portability		Included	Included				
Waiver of Premium		Included	Included				
Accelerated Death Benefit	Inculd	led / Not included	Inculded / Not included				
Rate Guarantee		Year I of 2	Year 2 of 2				
Rates	F	Rates Table	Rates Table				
Rates	Description	Rate	Description	Rate			
	Total Volume	\$11,835,000	Total Volume	\$11,835,000			
	Life Rate per \$1,000 of Ber	nefit \$0.110	Life Rate per \$1,000 of Benefit	\$0.110			
	AD&D Rate per \$1,000 of	Benefit \$0.027	AD&D Rate per \$1,000 of Benefit	\$0.027			
Cost Comparison		CURRENT	RENEWAL				
Total Monthly Premium		\$1,621.40	\$1,621.40				
Total Annualized Premium		\$19,456.74	\$19,456.74	ł			
Annual Dollar Change From Current			\$0.00				
Percent Change From Current			0%				

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Voluntary Life/AD&D - All		CURRENT The Hartford				RENEWAL The Hartford				
Benefit Comparison		Description				Description				
Employee Life Benefit	\$10,000	increments up	o to 5x earnings	or \$500,000	\$10,000	increments u	o to 5x earning	s or \$500,000		
Employee Guaranteed Issue Amount		\$1	00,000			\$	100,000			
Waiver of Premium		Ir	ncluded			l	ncluded			
Conversion		Ir	ncluded			ļ	ncluded			
Portability		No	t Included			No	t Included			
Age Reduction Schedule		35% @ 0	65 ; 50% @ 70			35% @	65 ; 50% @ 70			
Spouse Premium Rate		Based on	Employee Age			Based or	Employee Age			
Rate Guarantee		Ye	ar I of 2			Ye	ar 2 of 2			
Participation Requirements		28% of eli	gible employee	5		28% of el	gible employee	S		
Rates	Sum	Summary Rates - Per \$1,000 of Benefit				Summary Rates - Per \$1,000 of Benefit				
Nates	Age	Life	AD&D	Total	Age	Life	AD&D	Total		
	00-19	\$0.0720	\$0.028	\$0.100	00-19	\$0.0720	\$0.028	\$0.100		
	20-24	\$0.0720	\$0.028	\$0.100	20-24	\$0.0720	\$0.028	\$0.100		
	25-29	\$0.0720	\$0.028	\$0.100	25-29	\$0.0720	\$0.028	\$0.100		
	30-34	\$0.0920	\$0.028	\$0.120	30-34	\$0.0920	\$0.028	\$0.120		
	35-39	\$0.1120	\$0.028	\$0.140	35-39	\$0.1120	\$0.028	\$0.140		
	40-44	\$0.1520	\$0.028	\$0.180	40-44	\$0.1520	\$0.028	\$0.180		
	45-49	\$0.2320	\$0.028	\$0.260	45-49	\$0.2320	\$0.028	\$0.260		
	50-54	\$0.3820	\$0.028	\$0.410	50-54	\$0.3820	\$0.028	\$0.410		
	55-59	\$0.6360	\$0.028	\$0.664	55-59	\$0.6360	\$0.028	\$0.664		
	60-64	\$0.9620	\$0.028	\$0.990	60-64	\$0.9620	\$0.028	\$0.990		
	65-69	\$1.7420	\$0.028	\$1.770	65-69	\$1.7420	\$0.028	\$1.770		
	70-74	\$3.0820	\$0.028	\$3.110	70-74	\$3.0820	\$0.028	\$3.110		
	75-79	\$3.0820	\$0.028	\$3.110	75-79	\$3.0820	\$0.028	\$3.110		
	80+	\$3.1100	\$0.028	\$3.138	80+	\$3.1100	\$0.028	\$3.138		
	Children	\$0.2400	\$0.05 I	\$0.291	Children	\$0.2400	\$0.05 I	\$0.291		
	AD	AD&D is Automatic when purchasing Life				AD&D is Automatic when purchasing Life				

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Long Term Disability - All			RENEW		
	The Hartfo	The Hartford		The Hartford	
Benefit Comparison	Description	Description		Description	
Monthly Benefit Maximum	\$5,000	\$5,000		\$5,000	
Elimination Period	90 Days	90 Days		90 Days	
Benefit Duration	ADEA I w/ SS	ADEA I w/ SSNRA		ADEA I w/ SSNRA	
Benefit Percentage	60%	60%		60%	
Mental Illness/Substance Abuse Limitation	24 Month	24 Months		24 Months	
Pre-Existing Condition Limitations	3/3/12	3/3/12		3/3/12	
Conversion / Portability	N/A	N/A		N/A	
Waiver of Premium	N/A	N/A		N/A	
Rate Guarantee	Year I of	Year of 2		Year 2 of 2	
FICA Match	Included		Included		
Rates	Rates Table		Rates Table		
	Description	Rate	Description	Rate	
	Monthly Covered Payroll	\$675,242	Monthly Covered Payroll	\$675,242	
	Rate per \$100 of Payroll	\$0.499	Rate per \$100 of Payroll	\$0.499	
Cost Comparison	CURREN	CURRENT		RENEWAL	
Total Monthly Premium	\$3,369.4	\$3,369.46		\$3,369.46	
Total Annualized Premium	\$40,433.4	\$40,433.49		\$40,433.49	
Annual Dollar Change From Current				\$0.00	
Percent Change From Current				0%	

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ACTIVE - MEDICAL	CURRENT	RENEWAL	
Total Monthly Premium	\$135,341.02	\$157,056.34 16.04%	
Total Annualized Cost	\$135,341.02 \$1,624,092.24	\$137,050.54 10.04%	
	\$1,027,072.27	\$260,583.84	
Annualized Dollar Change From Current Total Active Enrolled			
rotal Acuve Enrolled		106	
RETIREE - MEDICAL	CURRENT	RENEWAL	
Total Monthly Premium	\$22,284.75	\$18,767.15 -15.78%	
Total Annualized Cost	\$267,417.00	\$225,205.80 -15.78%	
Annualized Dollar Change From Current		-\$42,211.20	
Total Retiree Enrolled		24	
TOTAL - MEDICAL	CURRENT	RENEWAL	
Total Monthly Premium	\$157,625.77	\$175,823.49	
Total Annualized Cost	\$1,891,509.24	\$2,109,881.88	
Annualized Percent Change From Current	. , ,	11.54%	
Annualized Dollar Change From Current		\$218,372.64	
Total Active & Retiree Enrolled		130	
TOTAL - DENTAL	CURRENT	RENEWAL	
Total Monthly Premium	\$9,260.06	\$9,260.06	
Total Annualized Cost	\$111,120.72	\$111,120.72	
Annualized Percent Change From Current		0.00%	
Annualized Dollar Change From Current		\$0.00	
TOTAL - LIFE/AD&D	CURRENT	RENEWAL	
Total Monthly Premium	\$1,621.40	\$1,621.40	
Total Annualized Cost	\$19,456.74	\$19,456.74	
Annualized Percent Change From Current		0.00%	
Annualized Dollar Change From Current		\$0.00	
TOTAL - LTD	CURRENT	RENEWAL	
Total Monthly Premium	\$3,369.46	\$3,369.46	
Total Annualized Cost	\$40,433.49	\$40,433.49	
Annualized Percent Change From Current	• • • •	0.00%	
Annualized Dollar Change From Current		\$0.00	
TOTAL	CURRENT	RENEWAL	
Total Monthly Premium	\$171,876.68	\$190,074.40	
Total Annualized Cost	\$2,062,520.19	\$2,280,892.83	
Annualized Percent Change From Current		10.59%	
Annualized Dollar Change From Current		\$218,372.64	

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